# 2024 GLOBAL TRAVELLER RESEARCH PROGRAM

### UNITED KINGDOM HIGHLIGHTS REPORT



Canadä







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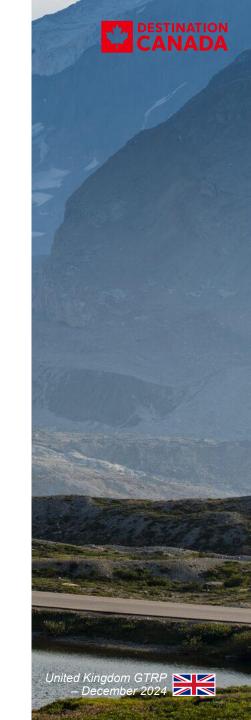
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#### STUDY OVERVIEW: UNITED KINGDOM MARKET





The Global Traveller Research Program is an annual survey commissioned by Destination Canada and conducted by YouGov Canada. The study fielded online in English, with sample being sourced from a nationally established panel.

The target population are residents aged 18 years and older who have taken a long-haul pleasure trip, where they had stayed at least 4 nights with a minimum of 1 night in paid accommodations in the past 3 years, or plan to take such a trip in the next 2 years.

<u>Highly Engaged Guest (HEG) Audience Definition</u>: Four segments that have been identified by Destination Canada as having higher economic and responsible values that most benefit Canadian communities.



Timing of Fieldwork

November 18th – December 4th 2024



Geographical Definition for Qualified Trips

Outside of: Europe, North Africa and the Mediterranean



**Sample Distribution** 

Sample distribution: National

Highly Engaged Guest (HEG)
Audience:

Other travellers: 477

Total sample size: 1516

In 2023, DC switched research providers to YouGov Canada, with the project being migrated over to YouGov's proprietary panel.



1039

### **Key Insights**





Canada continues to be a leading international destination among UK travellers, with next 2-year immediate potential for Canada being 3.7M



Potential visitors to Canada are more likely to consider a visit during the Summer months followed by Fall



Travellers are interested in local cuisine and natural attractions



Travellers to Canada in the past 3 years were mostly on holiday trips, choosing Canada for factors such as it being somewhere they always wanted to visit, safety, and seeing a great trip itinerary



There is a high level of interest in Indigenous culture among UK Travellers; safety and comfort of the destination, as well as authentic experiences would increase their interest in Indigenous cultural experiences





### MARKET SIZING

#### MARKET SIZING - LONG-HAUL TRAVELLERS



**Total Population 18+** 

52,156,500 (Total UK Population 18+)

22% Took a Long-Haul<sup>^</sup> Pleasure Trip in the Past 3 Years

22% Plan To Take a Long-Haul Pleasure Trip In Next 2 Years

30.6% Incidence Rate

Total long-haul pleasure travel incidence (past 3 years/planned next 2 years)

11,474,500 (Recent Long-Haul Travellers)

11,474,500 (Upcoming Long-Haul Travellers)

15,960,000 (Total Long-haul Travellers)



#### POTENTIAL MARKET SIZE FOR CANADA (NEXT 2 YEARS)



Total potential <b>Long-Haul Pleasure</b> travellers aged 18 years or more	15,960,000			
Target Market for Canada (Those in the dream to purchase stages of the path to purchase for Canada)	<b>71.7%</b>			
Size of the Target Market	11,441,500			
Immediate Potential for Canada (Will definitely/very likely visit Canada in the next 2 years <sup>1</sup> )	<b>32.0%</b>			
Immediate Potential	3,663,500			

¹ Includes respondents likely to visit Canada for a trip of 1 to 3 nights, or a trip of 4 nights or more.

Base: Target market for Canada = long-haul pleasure travellers (past 3 years or next 2 years) (n=1516); Immediate potential for Canada = dream to purchase stages for P2P for Canada (n=1088)

C1. Which of the following best describes your current situation when thinking about each of the following destinations for a holiday trip? (Select one for each)

E1. Realistically, how likely are you to take a holiday trip to Canada in the **next 2 years**? (Select one)



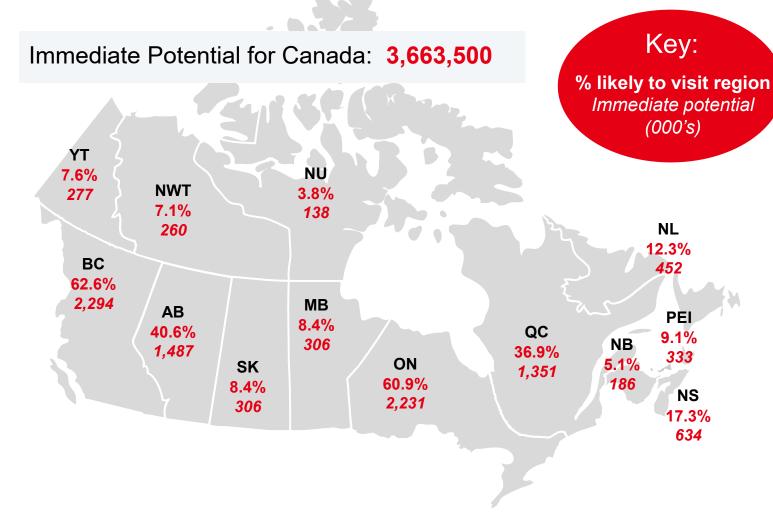


Ontario and BC have the potential to draw in over 2.2 million UK travellers each over the next 2 years.





#### POTENTIAL MARKET SIZE BY REGION



Base: Those in the dream to purchase stages of the path to purchase for Canada and definitely/very likely to take a trip to Canada (n=1088)

E2. If you were to take a holiday trip to Canada, in the next 2 years, which of the following Canadian provinces or territories are you likely to visit? (Select all that apply)



# TIME OF YEAR INTERESTED IN TAKING A TRIP TO CANADA (NEXT 2 YEARS)

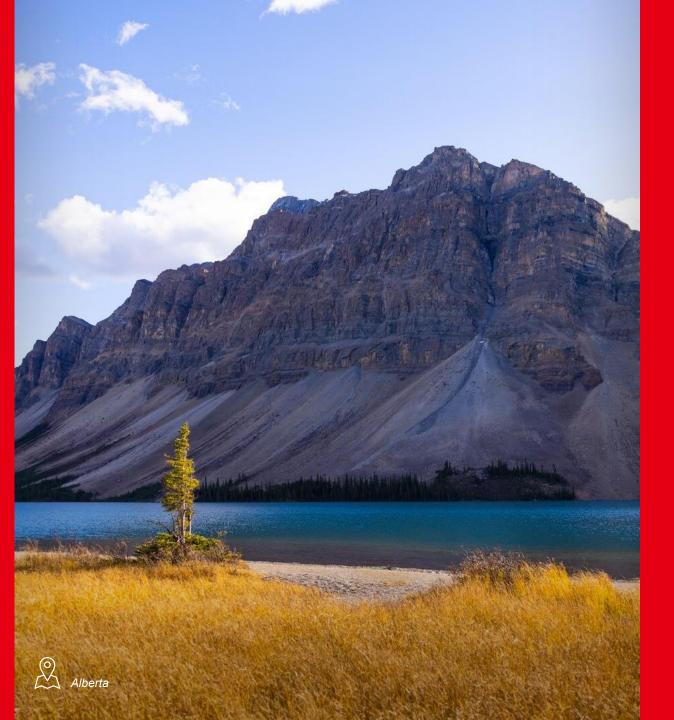
Province/Territory	<b>Winter</b> (Dec, Jan, Feb)	Spring (Mar, Apr, May)	Summer (Jun, Jul, Aug)	<b>Fall</b> (Sept, Oct, Nov)
British Columbia	7%	18%	27%	23%
Alberta	4%	13%	17%	13%
Saskatchewan	1%	2%	4%	2%
Manitoba	2%	2%	3%	2%
Ontario	5%	17%	26%	20%
Quebec	4%	11%	16%	13%
New Brunswick	1%	2%	2%	2%
Nova Scotia	2%	5%	6%	6%
Prince Edward Island	1%	2%	3%	3%
Newfoundland & Labrador	2%	3%	5%	5%
Yukon	1%	2%	3%	2%
Northwest Territories	1%	2%	3%	2%
Nunavut	1%	1%	1%	1%

Base: Those in the dream to purchase stages of the path to purchase for Canada & definitely/likely to take a trip to Canada (n=1088) E3a-m. During what time of year are you considering visiting [PROVINCE]? (Select all that apply)



UK travellers show a preference for summer, while fall is the second most popular time of year.







# CANADA VS. COMPETITORS



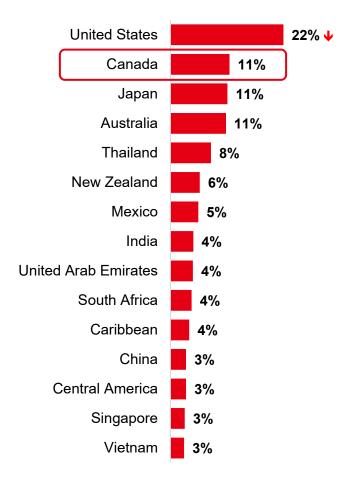
On an unaided basis, UK travellers are most likely to consider the United States, followed by Canada, Japan and Australia.





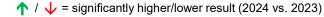


## UNAIDED DESTINATION CONSIDERATION (NEXT 2 YEARS)<sup>1</sup>

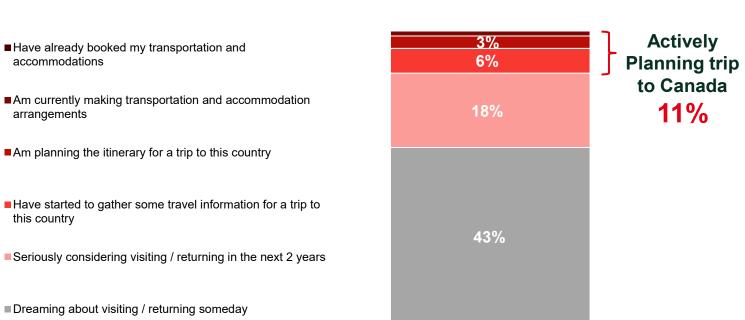


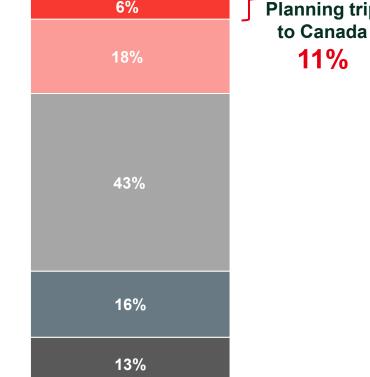
<sup>&</sup>lt;sup>1</sup>Roll-up of brand mentions by country (e.g., percentage who said "Canada" or any destination in Canada).

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1516)
B1. You mentioned that you are likely to take long-haul holiday trip in the next 2 years.
Which destinations are you seriously considering? (Please list up to 3 destinations)



#### STAGE IN THE PURCHASE CYCLE FOR CANADA









#### One in ten UK travellers are actively planning a trip to Canada.





■ Not interested in visiting / returning in the foreseeable future

■ Have never thought of taking a trip to this destination

■ Have already booked my transportation and

■Am planning the itinerary for a trip to this country

■ Dreaming about visiting / returning someday

accommodations

arrangements

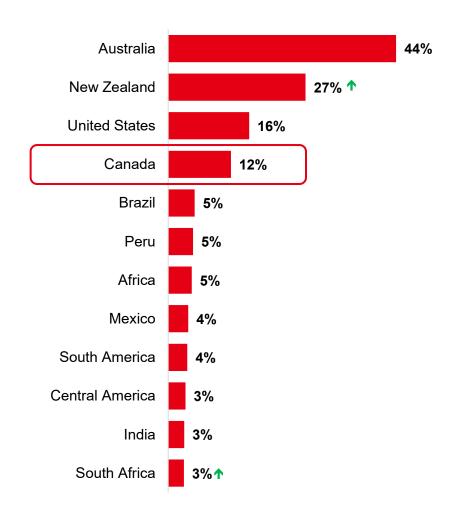
this country





### INDIGENOUS **TRAVEL**

#### UNAIDED INDIGENOUS DESTINATION



 $\uparrow$  /  $\downarrow$  = significantly higher/lower result (2024 vs. 2023)

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1516)
B4. [DESCRIPTION] What destinations come to mind when thinking about **Indigenous tourism**? (Please list up to 3 destinations. You can mention destinations within or outside of Europe, North Africa and the Mediterranean.) [DESCRIPTION] Please note: You do not have to limit your responses to destinations you are considering for a holiday trip.



On an unaided basis, Canada ranks fourth when thinking of Indigenous tourism destinations.



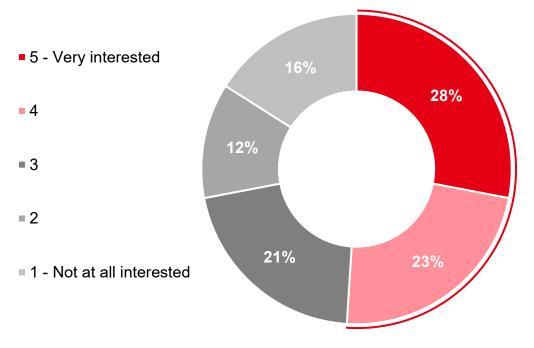


One half of UK travellers are interested in participating in Indigenous experiences in Canada, with nearly three in ten being very interested.



## INTEREST IN INDIGENOUS DESTINATIONS





4 or 5 (out of 5) 51%

Note: respondents were asked either about interest in Indigenous destinations (C10) or factors to drive interest in Indigenous cultural experiences (C11)

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=749)

C10. As you may or may not know, Indigenous peoples are descendants of the original inhabitants of a country or region before people of different cultures or origins arrived. They have unique traditions and ways of life that are often distinct from the larger societies where they live. Indigenous tourism businesses are owned or operated by Indigenous people. How interested are you in participating in Indigenous cultural experiences and tourism activities in the following destinations?

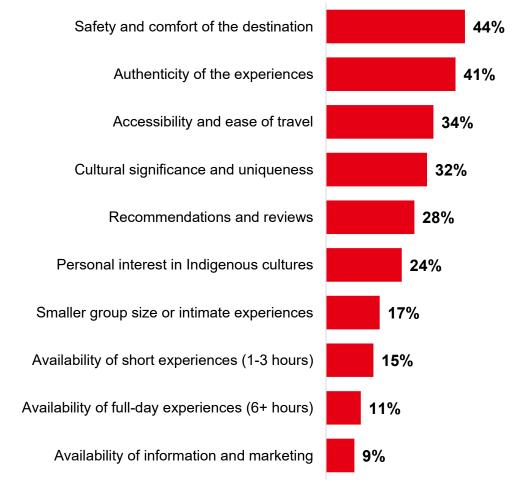


Safety and comfort of the destination, followed by authenticity of the experience are the most mentioned factors driving interest in Indigenous cultural experiences.





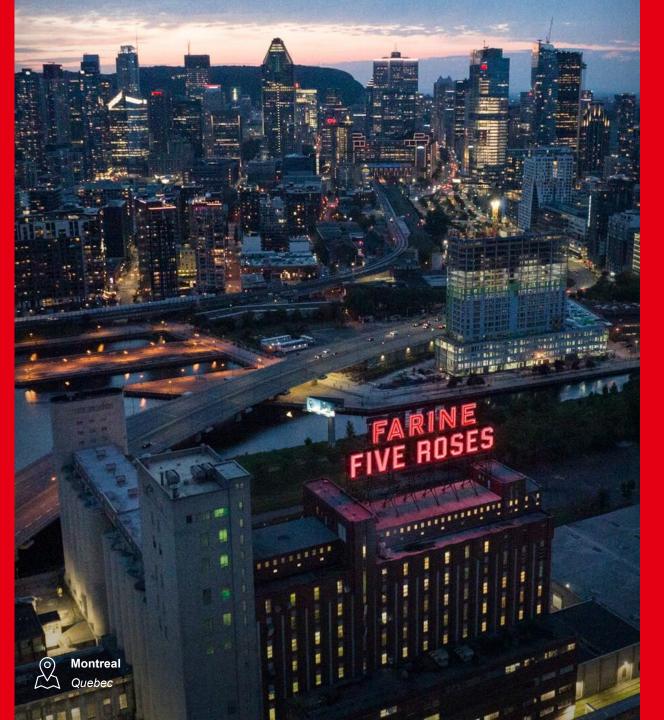
# FACTORS TO DRIVE INTEREST IN INDIGENOUS CULTURAL EXPERIENCES



Note: respondents were asked either about interest in Indigenous destinations (C10) or factors to drive interest in Indigenous cultural experiences (C11)

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=767)

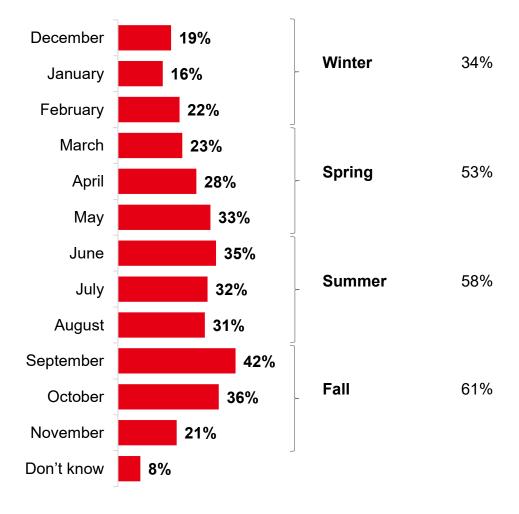
C11. What factors would increase your interest in participating in Indigenous cultural experiences and tourism activities in a destination? (Select up to 3)





### **TRAVEL BEHAVIOURS**

#### PREFERRED TIME OF YEAR FOR HOLIDAY TRIPS



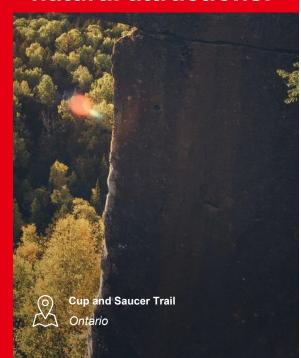


Fall is the most preferred time for holiday trips, followed closely by summer, with September being the most popular month among UK travellers.



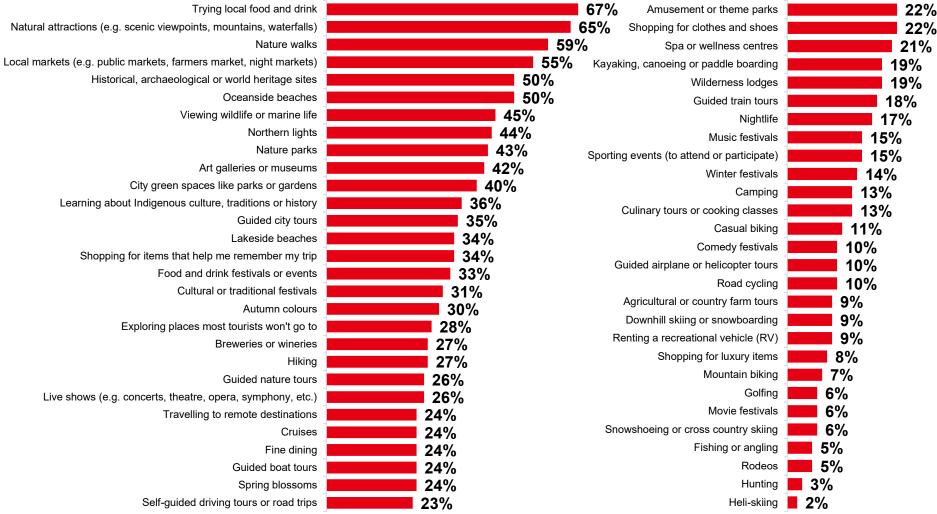


#### Top activities when on a holiday include trying local cuisine, and natural attractions.



### GENERAL ACTIVITIES INTERESTED IN (FULL LIST)





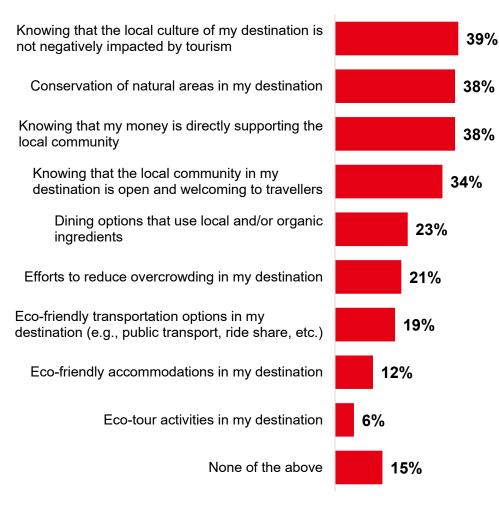


The most important sustainability efforts are knowing that the local culture of the destination are not negatively impacted by tourism, conservation of natural areas in the destination, and knowing that their money is supporting the local community.



### TOP 3 MOST IMPORTANT SUSTAINABILITY EFFORTS





#### **Sustainable Travel Description**

Sustainable travel refers to "travel that minimizes any negative impacts on the destination's environment, economy and society, while making positive contributions to the local people and conserving the destination's natural and cultural heritage".

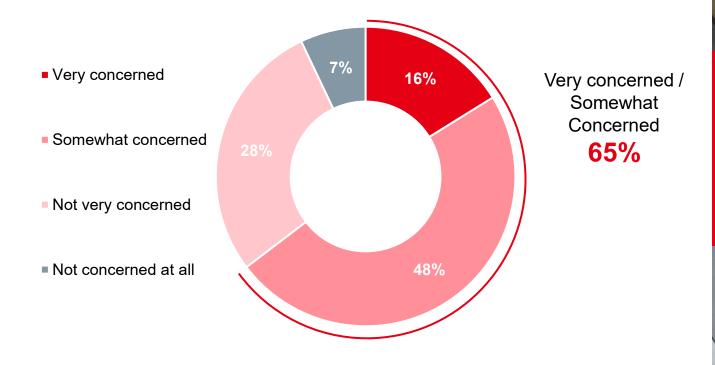
Note: respondents were asked either about most important sustainability efforts (D8) or barriers to sustainable travel (D9)

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=755)

D8. What are the top 3 sustainability efforts that are most important to you when selecting a holiday destination? Select up to three choices.



### IMPACT OF EXTREME WEATHER EVENTS ON TRAVEL PLANS



47%

state extreme weather events will **significantly or moderately impact** their travel decisions in the next year

↑ / ↓ = significantly higher/lower result (2024 vs. 2023)

Base: Long-haul pleasure travellers (past 3 years or next 2 years) (n=1516)
D10. As you may or may not be aware, extreme weather events are occurrences of unusually severe weather or climate conditions. They are often short-lived and include blizzards, heat waves, wildfires, tornadoes, hurricanes or tropical cyclones. How concerned are you about extreme weather events affecting your travel plans?
D15. To what extent do you expect extreme weather events to impact your future travel decisions in the next year?



Canadian Museum of Human Rights, Winnipeg

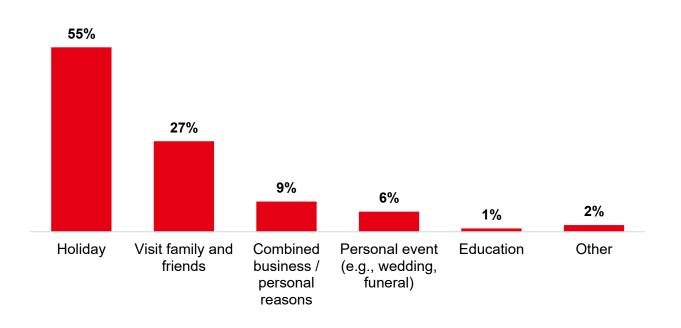
United Kingdom GTRP





### MOST RECENT **TRIP**

#### MAIN PURPOSE OF RECENT TRIP

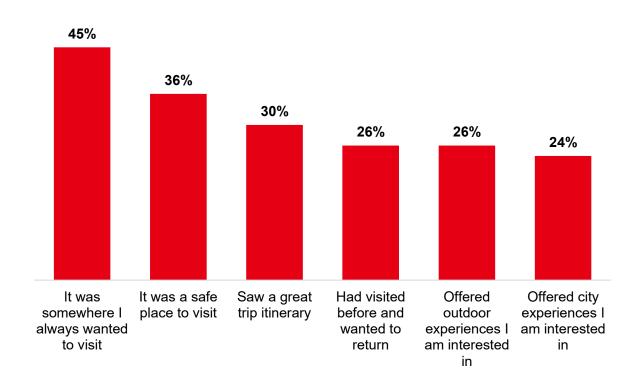


Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada past 3 years (n=172) F2. What was the main purpose of this trip? (Select one)





# FACTORS IN CHOOSING DESTINATION FOR RECENT TRIP (TOP 6)



The top factors for choosing Canada for their most recent trip include that it was somewhere they always wanted to visit, safety, and seeing a great trip itinerary.

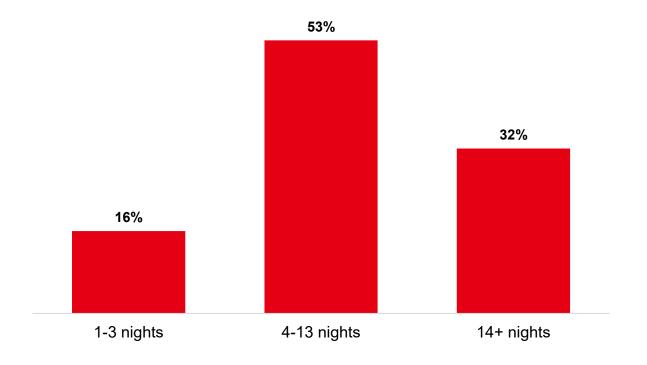
Fundy Trail Provincial Parl

New Brunswick

United Kingdom GTRP -

December 2024

#### NIGHTS SPENT DURING RECENT TRIP

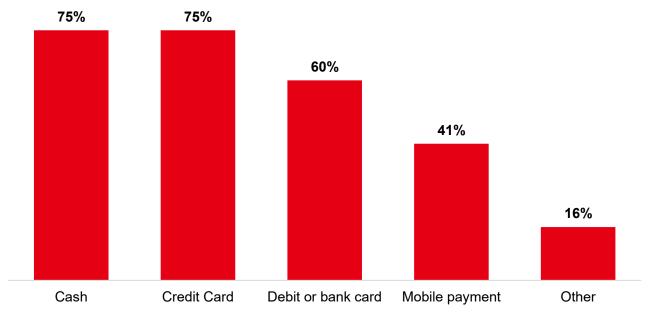


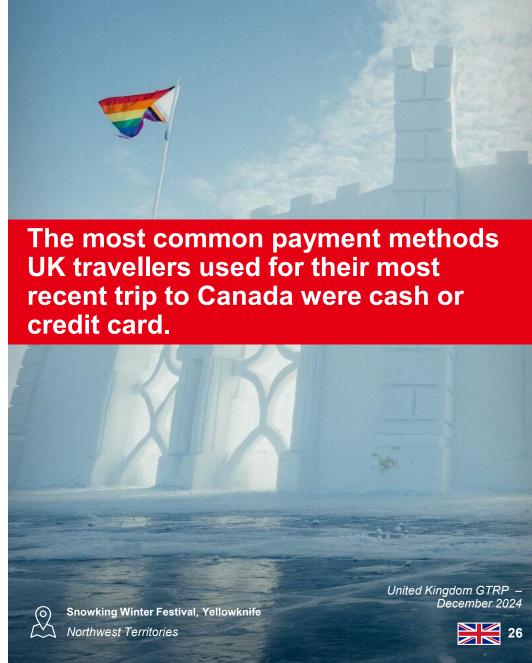


Barren Canyon, Algonquin Parl

United Kingdom GTF December

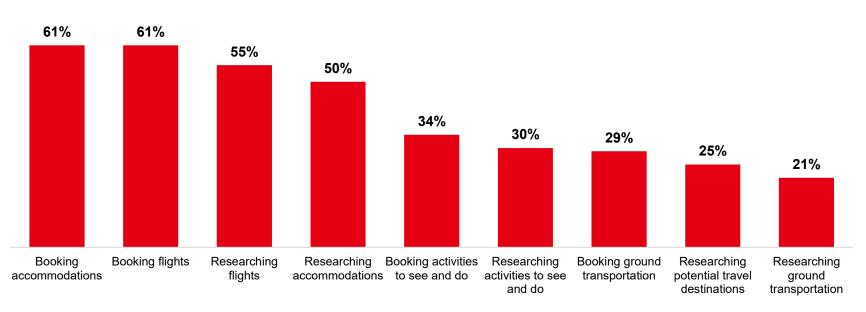
#### PAYMENT METHODS FOR RECENT TRIP





### TRAVEL AGENTS/TOUR OPERATOR USAGE FOR RECENT TRIP (AMONG THOSE WHO USED A TRAVEL AGENT/TOUR OPERATOR)

33% used a travel agent



Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to any destination past 3 years (n=172) Travelled to any destination past 3 years, Used a Travel

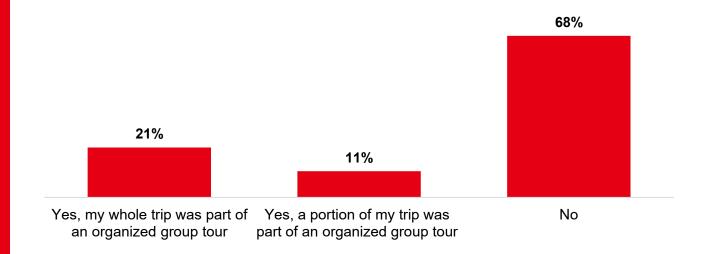
Agent/Tour Operator (n=56)
F9. Travel agents offer personalized service to help individuals, groups, and business travellers plan and organize their travel schedules, from purchasing tour packages to booking flights and hotels. Examples of travel agents include Trailfinders or Flight Centre, they do not include online booking engines like Expedia or Booking.com. Did you use a travel agent or tour operator to help you research or book your trip? (Select one)

F10. Which of the following did a travel agent or tour operator help you with?

One third of UK travellers to Canada used a travel agent, most likely for booking accommodations or flights.



#### ORGANIZED GROUP TOUR FOR RECENT TRIP



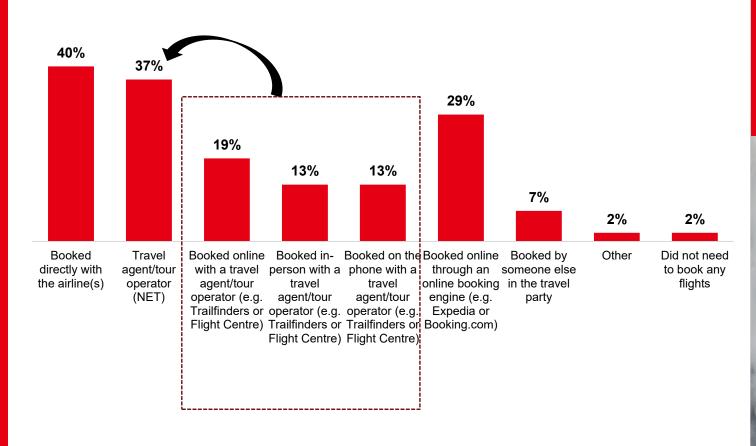


Over two in ten travellers to Canada in the past three years used an organized group tour for their whole trip, and another one in ten used one for a portion of their trip.



Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada past 3 years (n=172) F11. An organized group tour consists of a package where any combination of accommodation, transportation, food and/or activities are included as a multi-day itinerary. Did you travel as a part of an organized group tour on this trip?

#### **BOOKING FLIGHTS FOR RECENT TRIP**

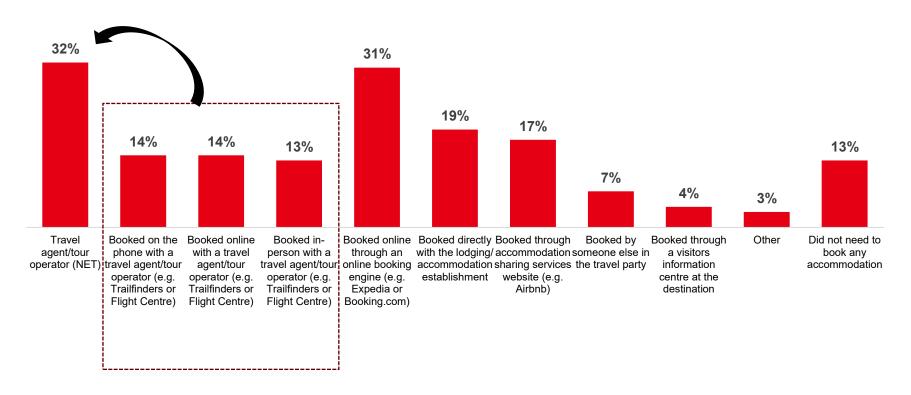


**Recent UK travellers to Canada were** most likely to have booked flights directly with the airlines, followed by booking with a travel agent or tour operator. United Kingdom GTRP -December 2024 Montmorency Falls Park, Quebec City

**CANADA** 

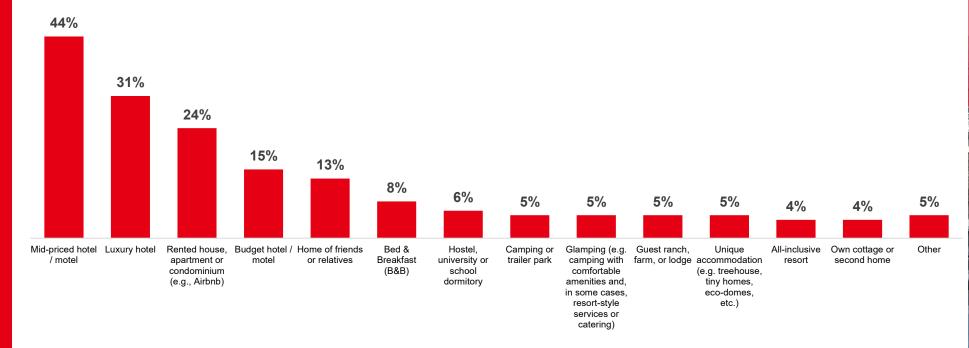
Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada past 3 years (n=172) F12. How did you book your <u>flight</u> for this trip? (Select all that apply)

#### **BOOKING ACCOMMODATIONS FOR RECENT TRIP**



Over three in ten recent travellers to Canada booked their accommodations through a travel agent or tour operator or through an online booking engine.

#### TYPE OF ACCOMMODATIONS FOR RECENT TRIP





UK travellers that recently travelled to Canada were most likely to stay at a mid-priced hotel or motel.



Base: Long-haul pleasure travellers (past 3 years or next 2 years), Travelled to Canada past 3 years, Booked Accommodations (n=149) F14. Which type of accommodation did you stay in during this trip? (Select all that apply)

### THANK YOU

For any questions, please reach out to research@destinationcanada.com



